

# AMY CORSETTI SCHEPKER, CPA

## AREAS OF EXPERTISE

- Cash Flow Management and Budgeting
- Forensic Accounting, Including Research/Re-creation of Missing Documents
- Analysis and Comparison of Revenue-to-Payroll
- Review and Comparison of Multiple Lease Options
- Partnership Buy Outs and Restructure
- Financial Analysis
- New Product Lines Evaluation
- Financial Continuity
- Associative Entities and Non-Profit Accounting
- Worker's Comp Insurance and Liability Insurance Renewals
- Audits (Internal, Forensic, and Federal and Local Tax)
- New Businesses Documentation, Preparation, and Registration
- Property Taxes and Business Licenses
- Software Support (Sage, QuickBooks, and others)
- Accounting Software Upgrades and Conversions
- Controllers Mentoring (as Tutor and Sounding Board)
- Management Financials Templates Creation (Using Sage Intelligence) for Controller Monthly Processing

## WORK HISTORY AND ACCOMPLISHMENTS

### Principal

Amy Corsetti, CPA, LLC, Richmond, VA

- Specializing in converting QuickBooks Desktop to QuickBooks Online so businesses can operate during COVID-19.
- Providing on-demand, part-time CFO and controller functions for myriad small businesses.

### Controller/Human Resources Manager

Supportive Intervention Services, Richmond, VA

- Improved productivity and decreased billing errors by researching, selecting, implementing, and managing medical billing software.
- Increased 2018 gross revenue by 25% through transition to new medical billing software.
- Successfully grew staff from 5 to 70 by performing payroll and HR functions.

### Principal

Amy Corsetti, CPA, LLC, Richmond, VA

- Helped business owner successfully hire and train person to relieve them of accounting duties.
- Acted as on-demand, part-time controller for multiple companies.
- Obtained \$10,000 IRS refund for small business client by filing amended tax return.
- Eliminated IRS penalties and interest paid in prior years by clients, who were previously using other CPA firms

### Controller

Microdermis Corporation, Princeton, NJ

- Used forensic accounting techniques to work around missing and inaccurate records and to build GAAP-compliant financial statements from records used in prior incarnations of the corporation.
- Prepared multiple years of partnership and corporate tax returns from work arounds and GAAP-compliant financial statements.
- Created viable financial models in dynamic environment.
- Effectively outsourced and manage IT functions.

### Controller

InteliTap, LLC; Themis Vision, LLC; Catalis, Inc.; Microdermis Corp., Richmond, VA

- Successfully developed and implemented business and financial processes for multiple start-up companies.
- Used forensic accounting techniques under a foreshortened deadline to rebuild financial records and create auditable financial statements upon purchase of a company to establish valuation for additional equity round.
- Prepared multiple partnership tax returns.
- Worked with outside tax firms on completion of tax returns and audits.
- Successfully managed downsizing workforce, including employee benefits, unemployment, and Human Resources issues.

**Branch Manager**

Accounting Technology (*wholly-owned subsidiary of Goodman and Company, LLC*), Richmond, VA

- Within one year, independently established profitable, free-standing business entity.
- Through networking and consultative sales, won 35 new customers from local competitor.
- Garnered a 95% client retention rate by implementing cost-saving strategies for clients (and prospects) and by demonstrating highest level of integrity in sales and service.
- Reduced cost to clients and shortened loss of productivity during software upgrades through demonstrated exceptional product knowledge and expertise.

Previous employment as staff accountant, bookkeeper, and accounting software consultant.

**EDUCATION, CERTIFICATIONS, AND MEMBERSHIPS**

- BS Accounting, *Magna cum Laude* – Strayer University
- Certified Public Accountant (CPA)
  
- Sage Accounting Alliance Partner
- Sage Certified: Financial Module
- QuickBooks Online Certification
- QuickBooks ProAdvisor
  
- Former Director, **American Society of Women Accountants**, Richmond Chapter
- Member, **Virginia Society of CPAs**