

AMY CORSETTI, CPA

AREAS OF EXPERTISE

- Cash Flow Management and Budgeting
- Forensic Accounting, Including Research/Re-creation of Missing Documents
- Analysis and Comparison of Revenue-to-Payroll
- Review and Comparison of Multiple Lease Options
- Partnership Buy Outs and Restructure
- Financial Analysis
- New Product Lines Evaluation
- Financial Continuity
- Associative Entities and Non-Profit Accounting
- Worker's Comp Insurance and Liability Insurance Renewals
- Audits (Internal, Forensic, and Federal and Local Tax)
- New Businesses Documentation, Preparation, and Registration
- Property Taxes and Business Licenses
- Software Support (Sage, QuickBooks, and others)
- Accounting Software Upgrades and Conversions
- Controllers Mentoring (as Tutor and Sounding Board)
- Management Financials Templates Creation (Using Sage Intelligence) for Controller Monthly Processing

WORK HISTORY AND ACCOMPLISHMENTS

Principal

Amy Corsetti, CPA, LLC, Richmond, VA

- Specializing in converting QuickBooks Desktop to QuickBooks Online so businesses can operate during COVID-19.
- Providing on-demand, part-time CFO and controller functions for myriad small businesses.

Controller/Human Resources Manager

Supportive Intervention Services, Richmond, VA

- Improved productivity and decreased billing errors by researching, selecting, implementing, and managing medical billing software.
- Increased 2018 gross revenue by 25% through transition to new medical billing software.
- Successfully grew staff from 5 to 70 by performing payroll and HR functions.

Principal

Amy Corsetti, CPA, LLC, Richmond, VA

- Helped business owner successfully hire and train person to relieve them of accounting duties.
- Acted as on-demand, part-time controller for multiple companies.
- Obtained \$10,000 IRS refund for small business client by filing amended tax return.
- Eliminated IRS penalties and interest paid in prior years by clients, who were previously using other CPA firms

Controller

Microdermis Corporation, Princeton, NJ

- Used forensic accounting techniques to work around missing and inaccurate records and to build GAAP-compliant financial statements from records used in prior incarnations of the corporation.
- Prepared multiple years of partnership and corporate tax returns from work arounds and GAAP-compliant financial statements.
- Created viable financial models in dynamic environment.
- Effectively outsourced and manage IT functions.

Controller

InteliTap, LLC; Themis Vision, LLC; Catalis, Inc.; Microdermis Corp., Richmond, VA

- Successfully developed and implemented business and financial processes for multiple start-up companies.
- Used forensic accounting techniques under a foreshortened deadline to rebuild financial records and create auditable financial statements upon purchase of a company to establish valuation for additional equity round.
- Prepared multiple partnership tax returns.
- Worked with outside tax firms on completion of tax returns and audits.
- Successfully managed downsizing workforce, including employee benefits, unemployment, and Human Resources issues.

Branch Manager

Accounting Technology (*wholly-owned subsidiary of Goodman and Company, LLC*), Richmond, VA

- Within one year, independently established profitable, free-standing business entity.
- Through networking and consultative sales, won 35 new customers from local competitor.
- Garnered a 95% client retention rate by implementing cost-saving strategies for clients (and prospects) and by demonstrating highest level of integrity in sales and service.
- Reduced cost to clients and shortened loss of productivity during software upgrades through demonstrated exceptional product knowledge and expertise.

Previous employment as staff accountant, bookkeeper, and accounting software consultant.

EDUCATION, CERTIFICATIONS, AND MEMBERSHIPS

- BS Accounting, *Magna cum Laude* – Strayer University
- Certified Public Accountant (CPA)

- Sage Accounting Alliance Partner
- Sage Certified: Financial Module
- QuickBooks Online Certification
- QuickBooks ProAdvisor

- Former Director, **American Society of Women Accountants**, Richmond Chapter
- Member, **Virginia Society of CPAs**